

## **Community Futures Succession Planning Project Content Providers**

All participating content providers offer very different resources and sets of workshop topics that are applicable to our rural entrepreneurial population.

### **[SuccessionMatching.com](http://SuccessionMatching.com)**

Their mission is to provide the required assistance for successful ownership transitions that benefit all parties involved, ensuring farms and businesses in communities across North America continue to operate for generations to come.

Succession Matching Series are targeted to not for profit and for profit businesses requiring a succession plan. In addition, businesses listed for sale or ready for sale can receive a coupon to list their business with Succession Matching. To receive this coupon, they must register and attend a minimum of one workshop with Succession Matching, even if they have attended the series/workshops through ABFI and CV.

### **[The Alberta Business Family Institute \(ABFI\)](http://TheAlbertaBusinessFamilyInstitute.com)**

The Alberta Business Family Institute at the School of Business is a centre of excellence with an integral focus on family business in Alberta. The Institute is affiliated with the Centre for Entrepreneurship and Family Enterprise, which provides world-class teaching and research in family business and entrepreneurship.

ABFI Workshop Series are targeted to businesses who are requiring a succession plan for a FAMILY owned business to another FAMILY member.

### **[Commercial Ventures](http://CommercialVentures.com)**

Commercial Ventures is a boutique consulting firm, devoted to helping Canadian's buy and sell small businesses. Navigating an exit of ones' business for the first time can be challenging. Purchasing a business can be equally uncharted. They help individuals understand the process, lay the road-map and identify the advisors they will need to involve for a successful transaction to occur.

They believe in supporting small businesses to successfully transition their ownership into the hands of the next generation. They believe in helping to maintaining the jobs of the employees who work for these companies and that there are qualified purchasers eager to take the reins.

Commercial Ventures series is targeted to for profit and not for profit businesses requiring a succession plan as well as focusses on the process and preparation for selling a business.